

Yet another announcement of a successful acquisition orchestrated by Stonemill Partners:

We are pleased to announce that Stonemill Partners was involved in orchestrating another successful acquisition. The press release is below, in full, in the body of this email.

Here are some key takeaways from the release:

- “The acquisition unites two regional companies with complimentary capabilities, cultures and relationships.”
- “This geographic extension into Tennessee and southern Kentucky allows the firm to continue its nearly 60-year tradition of servicing local governments.”
- “...this acquisition enhances our value to our clients and bolsters Hussey Gay Bell’s position as a premier regional planning and design firm.”
- “...brings a talented, engaged team with capabilities and values that are very complimentary to our own. Together, we will bring more solutions and services to our clients.”
- “...leadership recognizes that the firms’ complimentary cultures and shared values are at the heart of our businesses.”
- “...will merge resources, services and cultures; we look forward to coming together as we work to realize the full benefits of a united team.”

This is just another of the completed acquisitions Stonemill Partners is involved with. For companies like these, available, visit our website.

To discuss how your business can take advantage of synergies like those noted above, contact us. al@stonemillpartners.com or 630-740-1397

Here is the full release:

Regional Engineering & Architecture Firm Hussey Gay Bell Acquires Nashville-Based Stigall Engineering

September 15, 2017

G. Holmes Bell, IV, PE, Hussey Gay Bell CEO & Chairman today announced that they have acquired Nashville-based Stigall Engineering Associates, Inc.

The acquisition unites two regional companies with complimentary capabilities, cultures

and relationships. Stigall Engineering was founded in 1995 by Nashville native and Vanderbilt University graduate, Mr. Robert Stigall, PE, with a primary focus on local government infrastructure including water/wastewater engineering, natural gas, civil engineering, and construction phase services throughout Tennessee and southern Kentucky.

Hussey Gay Bell is a privately-held, 110-person regional firm comprised of six companies throughout the southeast including offices in Savannah, Statesboro and Atlanta, Georgia; Charleston and Columbia, South Carolina; and now, Nashville, Tennessee. This geographic extension into Tennessee and southern Kentucky allows the firm to continue its nearly 60-year tradition of servicing local governments. Nearly 80% of the firm's work has and continues to be focused on local, state and federal governments. Hussey Gay Bell offers exceptional service and expertise in a comprehensive range of engineering disciplines including civil, water/wastewater, transportation, environmental and structural. Hussey Gay Bell's service offerings also include surveying/GIS, architecture, interior design, landscape architecture and planning services in addition to program management and construction phase services. Major markets include commercial and residential, education, government, healthcare, industrial, transportation and water.

"By increasing our industry reach and adding to our already extensive list of turnkey services, this acquisition enhances our value to our clients and bolsters Hussey Gay Bell's position as a premier regional planning and design firm. Stigall brings to Hussey Gay Bell a talented, engaged team with capabilities and values that are very complimentary to our own. Together, we will bring more solutions and services to our clients," said Bell.

"Hussey Gay Bell and Stigall Engineering's leadership recognize that the firms' complimentary cultures and shared values are at the heart of our businesses. It is with great pleasure that I join Holmes Bell's leadership team, and that Hussey Gay Bell and Stigall Engineering will merge resources, services and cultures; we look forward to coming together as we work to realize the full benefits of a united team," said Stigall.

Mr. G. Holmes Bell, IV, PE, will continue to serve as CEO & Chairman for all Hussey Gay Bell companies which will now include Stigall Engineering. Mr. Robert Stigall, PE, will serve as President of the Nashville-based Hussey Gay Bell company while Ms. Jennifer Oetgen, PE, will be named Vice President. Effective immediately, the firm name of Stigall Engineering will transition to Hussey Gay Bell.

Al Lautenslager
Managing Partner
Stonemill Partners, Inc.
5200 Dallas Highway
Suite 200-110
Powder Springs, Georgia 30127
Ph: 630-740-1397