



**Who we are:**

**Stonemill Partners** provides business merger & acquisition services to engineering and architectural firms who seek to maximize the value of their business upon their exit. We are a leader in professional business sales and we have a staff of professionals who routinely deliver exceptional transactional services for our clients.

**What we do:**

Our firm has developed a proprietary process for preparing, packaging and marketing engineering and architectural firms for acquisition by buyers. Typically, these are profitable, growing firms which represent synergistic value to the acquiring entity.

Transactions are complex and require the intervention of experienced professionals and a strategic fit ensured only by a sound understanding of each of the parties involved. In addition, the best buyers of a business are not necessarily in geographic proximity to the seller. To address these issues we offer representation utilizing our experienced professionals. The caliber of representation that we offer has generally not been accessible to the small and mid-market professional businesses. Other firms either decline to represent this segment or charge relatively prohibitive upfront fees. We have leveraged our broad infrastructure to make professional business mergers & acquisition services available to you.

## **Who we do it for:**

We work with successful professionals to identify their liquidity options, and to actively pursue the most promising alternatives. Depending upon market conditions as well as ownership preferences, sometimes the best solution may be an outright sale to a strategic or synergistic buyer and other times it might take the form of a merger.

Our transactional process after engagement involves valuation, business opportunity summary, blind profile, target buyer identification, professional marketing, professional negotiating, letter of intent, due diligence, definitive purchase agreement and the close.

## **Why us:**

- Stonemill Partners focuses on the buying and selling of architectural and engineering firms only. We are the only business brokerage firm that does that.
- All partners have owned and sold their own business so we can identify and associate with sellers concerns, issues, and sensitivities.
- Our valuation, assessment and development of a marketing package for prospective purchasers is all done at no upfront charge. We are paid a straight percentage fee when and if a business sells. Our listing agreement spells that out very simply.
- Our success rate is high and we work quickly on the front end; the timing for a sale is a function of the market but our pace is very good, depending on your objectives.
- All communication of marketing package information and financial information with sellers is done under a non-disclosure agreement with each interested party.

References are available; our website ([www.stonemillpartners.com](http://www.stonemillpartners.com)) is continually updated with firms we have successfully sold as well.